



## CASE STUDY: Ag Partners Cooperative

### Cost-Efficient Excellence

### Hiawatha, Kansas

### Executive Summary

When Ag Partners wanted to expand their operations, they considered a suite of options for their new dry fertilizer terminal. Their priority list included natural light, spatial flexibility, and corrosion resistance - cost-efficiency was paramount. After rigorous research and option investigation, the cooperative selected Calhoun Super Structure to meet its operational needs. Traditional wood and steel structures could not compete with the free-span space, natural light, corrosion-resistant steel, and cost economy Calhoun provided.

Ag Partners Cooperative Inc. is a full-service cooperative aiding more than 20 communities across Kansas, Nebraska, and Missouri. They're committed to serving their patrons with honesty and integrity - with intentions placed on achieving sustainable growth. With an emphasis on agronomy, risk management, and feed, the cooperative engages in safe, sustainable farming. Further, as a community-focused company, Ag Partners participates in many volunteer events to give back to schools, churches, and food pantries.

### Calhoun's Solution

Calhoun Super Structure, in collaboration with Greenfield Contractors, installed Ag Partners' impressive 59,400 square-foot dry fertilizer terminal in a timely, efficient manner. The VP Series structure provides ample room for heavy equipment, fertilizer storage, and overhead space, while the sun-soaked interior creates a bright work environment. Each Calhoun building is hot-dipped galvanized to ensure long-lasting protection from corrosion, effectively safeguarding their investment. A CC Series 16' x 80' was also installed to act as a vehicle shelter. Due to the exceptional customer service, professionalism, and prompt installation displayed by Greenfield Contractors, in conjunction with Calhoun, Ag Partners is elated to continue working symbiotically for future operational expansions.

### Project Profile

#### Size:

150' x 396' VP on 18' centres.  
16' x 80' CC Series on 12' & 14' centres.

#### Site Parameters:

20 psf snow load & 105 mph wind speed

#### Fabric:

White Elite PE, Keder Panel design

#### Mount:

14' steel legs on the VP. 8' steel legs on the CC.

### Additional Information:

VP: One end closed, one end with 20' x 20' door opening. Additional conveyor/catwalk opening and 16' x 16' side wall opening.

CC: Both ends open

*"Greenfield Contractors did a phenomenal and timely job installing our new dry fertilizer terminal in Hiawatha, Ks. The Calhoun Super Structure is a robust fabric structure and provides us with plenty of natural light, open overhead space with the free-spanning trusses and at a much lower price point than a comparable wood structure. This asset has been a great addition to Ag Partners Coop, allowing us to move significantly more product and expand our dry acres. The flexibility of the building is a bonus if we would decide to repurpose it in the future."*

- Brandon Cowley, Distribution/Location Manager, Ag Partners

